

CURRICULUM VITAE



1. **Discipline / Subject** : Commerce
2. **Designation** : Lecturer
3. **Name** : **Dr. K. UTTAMSAGAR**
4. **Date and Place of Birth** : 12-07-1993
5. **Nationality** : Indian
6. **Address** : D.No 2-75, R.C.M Church Road, Prodduvaka Village
Mudinepalli Mandal,
Eluru District,
Andhra Pradesh-521343.
7. **Mobile** : 7893917014
8. **Email** : uttamsagar8@gmail.com
9. **Educational Qualification:**

Name of the Institute	Degree	Branch / Specialization	% of Marks / Grade Secured	Year of Award of Degree	Additional Credentials, (NET / SET etc.)
Andhra University, Visakhapatnam	Ph.D	Commerce	-	2022	
Andhra University, Visakhapatnam	M.sc	Psychology	65.8%	2019	APSET
Acharya Nagarjuna University, Guntur.	M.Com	Accounting	60.8%	2015	NET, JRF, APSET
Andhra University, Visakhapatnam.	M.B.A	Finance & HR	7.63	2015	APSET

10. Selection and Experience Details:

- Selected through APPSC Direct Recruitment in the subject of Commerce. (2018 DL Batch)
- Joined on Duty on 05-12-2018.
- Experience of 5 years in Teaching as a Lecturer in Govt. Service.
- Current Working Place is CSTS Govt.Kalasala, Jangareddigudem (Eluru Dist).

Name & Place of the Institute/Industry	Position	From	To	Duration (Year & Month)
CSTS Govt. Kalasala, Jangareddigudem, Eluru Dist, A.P.	Incharge, Dept. of Commerce	16/07/2022	Till Date	-
Government Degree College, Porumamilla, Kadapa Dist, A.P.	Incharge, Dept. of Commerce	05/12/2018	15/07/2022	3 Years 7 Months

11. Subjects Taught:

Subject	UG/PG	Number of times this subject has been taught	Course materials prepared if any, for the subjects taught
Business Organization and Management	UG	4	PPT's Prepared
Business Economics	UG	4	PPT's Prepared
Advanced Accounting	UG	4	
Central Banking	UG	3	LMS Content Prepared
Business Statistics	UG	3	
Digital Marketing	UG	2	
Service Marketing	UG	2	
Corporate Accounting	UG	3	
Business Laws	UG	4	PPT's Prepared

12. Subjects you can teach other than the above listed Subjects:

Sl.No	Subjects
1	Financial Accounting
2	Commercial Geography
3	Fundamentals of Commerce
4	Organizational Behavior
5	Human Resource Management

13. Field(s) of Research Work :

Human Resource Management, Organization Behavior.

14. Title of Thesis

“Employee Motivation and Performance”

(A Study with reference to Perceptions of Employees in Visakhapatnam Port Trust, Visakhapatnam, Andhra Pradesh, India) under the Guidance of Prof.N. Kishore Babu, Dept of Commerce and Management Studies (DCMS), Andhra University, Visakhapatnam.

15. Summary of Publications:

No of Journal Publications		No of Conference Publications	
International	National	International	National
01	01	6	0

Details of Articles Published in Journals:

S.No.	Title with Page No.	Name of the Journal	ISSN/ ISBN No.	Month / Period	Impact Factor
1	Impact of Motivation on Employee Performance	Journal of Exclusive Management Science (JEMS)	2320 - 866 X	March 2021- Volume 10, Issue 3	2.7
2	Relevance of Employee Motivation and Job Satisfaction for Organizational Performance	International Journal of Advanced Research in Science, Communication and Technology (IJARSCT)	2581-9429	April 2021, Volume 4, Issue 2.	7.5

Details of Research Papers Published in Conference(s) / Seminar(s) etc.

INTERNATIONAL CONFERENCES:

S.No.	Title with Page No.	Name of the Journal	ISSN/ ISBN No.	Month / Period	Impact Factor
1	The Implementation of Cloud Computing as Strategic Technology for Sustainable Development using Regression Analysis”	International Journal of Business Intelligence and Innovations	23484705	April, 2023	5.2

2	Trends in Telugu Literature Exploring Contemporary Themes Diverse Genres and Digital Dynamics.	International Journal of Multi Disciplinary Educational Research	2277-7881	September-2023	8.0
3	Entrepreneurship in Emerging Markets and the New Economy: Navigating challenges and Opportunities	International Journal of Current Research and Academic Review	2347-3215	September-2023	5.2
4	Data Protection in the Digital Age: Strategies and Best Practice	International Journal of Multi Disciplinary Educational Research	2277-7881	October-2023	8.0
5	Exploring Digital and Innovative Practices in Agriculture	United international journal of engineering and sciences	2582-5887	November-2023	6.7
6	Nano Materials in Environmental Science from pollution remediation to Sustainable solutions	United international journal of engineering and sciences	2582-5887	January-2024	6.7

16. Details of Books / Chapter in Book(s) Published: 07

Title	Status of Authorship	Publisher	Year of Publication	ISBN
Book Title: Green Banking & Environment Chapter: "Role of E-Banking Services in Indian Banking"	Chapter	Archers & Elevators Publishing House, Bangalore, India.	First Edition 2020	978-93-90996-08-7
Book Title: e-Governance "Digital India: Success to Excellence" Chapter: New approach of e-governance: Governance through Technology	Chapter	Asian Press Books, Kolkata, West Bengal.	First Edition November 2020	978-93-90238-64-4
Book Title: Women Empowerment Challenges and Strategies Chapter: Relevance of Women Empowerment through Entrepreneurship in India	Chapter	K.G.R.L College Bhimavaram.	March 2021	978-81-950163-5-8
Book Title: Pyscho Social Environmental Issues of Employees at Workplace Chapter: The Impact of Motivation on Employee's	Chapter	Nitya Publications, Bhopal, Madhya Pradesh, India	2021	978-93-90699-18-6

Performance-An Overview				
Book Title: R-R-R Reduce-Reuse-Recycle Chapter: Waste Management in India: Issues and Challenges	Chapter	S.C.I.M Government College, Tanuku, West Godavari District, Andhra Pradesh	2022	978-81-958823- 0-4
Book Title: Women Empowerment Through Entrepreneurship Chapter: Problems of women workers – A case study on construction sites in Jangareddigudem	Chapter	Government College, Rajahmundry, Andhra Pradesh	April 2023	978-93-340- 0079-5
Book Title: Indian Democracy @ 75:Dr.B.R Ambedkar’s Contributions towards driving India in Amrit Kal Chapter: Dr.B.R Ambedkar’s Contributions towards Welfare: A critical Analysis	Chapter	Telangana Social welfare Residential Degree College for Women, Suryapet	June 2023	

17. Seminars / Workshops:

Number of Seminars / Conferences organized	Number of Workshops organized	Number of Seminar /Conference papers presented	Number of Seminars / Conferences/Webinars /Workshops attended	Number of FDP’s, Trainings, CBP’s attended
01	01	6	29	26

SEMINARS / CONFERENCES ORGANIZED: 01

Organized One Day National Conference on “**Future Challenges and Opportunities in Cyber Security**” on 07-10-2023.

WORKSHOPS ORGANIZED: 01

Organized one day National Workshop on “**Role of Accounting in Nation Building**” on 10-11-2023 on the eve of International Accounting Day.

CONFERENCES/WORKSHOPS/SEMINARS/WEBINARS ATTENDED:

S.No	Conferences/workshops/seminars/webinars attended	Topic	Date	Organized by
1	National Workshop	A National Workshop on Meeting Industry Needs - Role of Management Education	4 th and 5 th November, 2016	Dr. Lankapalli Bullayya College, Visakhapatnam
2	National Management Day	AIMA's Diamond Jubilee Foundation Day & National Management Day Panel Discussion	21 st Feb 2017	Visakhapatnam Management Department of Commerce and Management (DCMS), Andhra University, Visakhapatnam.
3	National Seminar	Corporate Social Responsibility in India: Strategies for Inclusive Development	17 th & 18 th March, 2017	Andhra University, Visakhapatnam, Andhra Pradesh, India.
4	Workshop	Advanced Research Methods in Management	31 st August to 2 nd September, 2017	GSIB Bhavan, Visakhapatnam.
5	National Seminar	Human Resource Management and Inclusive Growth in 21 st Century: Concerns and Challenges on the topic HR Policies and Practices	27 th & 28 th February 2018	Dept. of Commerce & Management Studies & CSSEIP.
6	Workshop	Goods & Services Tax	8 th March 2018.	Department of commerce & Management Studies, Andhra University and Indian Accounting Association Vizag Branch.
7	Lecture Series	Research Methods in Social Science	21 st to 27 th March 2018.	Department of Social Work, Andhra University, Visakhapatnam.
8	National Seminar	Implications of GST on MSME Sector in Coastal Corridor of Andhra Pradesh	26 th March, 2018	Dept. of Commerce & Management Studies, Andhra University, Visakhapatnam.
9	National Seminar	Financial Imperatives for Women Entrepreneurs in Coastal Corridor of Andhra Pradesh	28 th March, 2018	Dept. of Commerce and Management Studies, Andhra University, Visakhapatnam.

10	National Seminar	Human Future in Digital Era – Issues, Challenges and Strategies	31 st October 2018	Department of Commerce & Management Studies, (DCMS), Andhra University.
11	Five Day Training Programme	Research Methodology	7 th Dec 2018	Andhra University, Visakhapatnam.
12	Workshop	Modern Methods for Teaching - Learning Practices	12 th & 13 th May 2020	Krishna University.
13	National Level Five Day Online Programme	Challenges and Strategies of Teaching in Post Covid-19	11.05.2020 to 15.05.2020.	Adikavi Nannaya University, Rajamahendravaram
14	Workshop	Future of Financial Research - A Transformation	20 th May,2020	Department of management studies
15	National Webinar	Impact of Government's Innovative and Path breaking Policies of Education in Andhra Pradesh	8 th July 2020	Adikavi Nannaya University, Rajamahendravaram.
16	Webinar	Repeal Of Article 370 : Implications And Outcomes	05 August 2020	Teaching Learning Center, Ramanujan college, University of Delhi .
17	National Seminar	Intellectual Property Rights	3 rd and 4 th March, 2021	Department of Business Management and Sponsored by Indian Council of Social Science Research, Southern Region, Hyderabad.
18	Workshop	Research Methodology in Commerce and Management Science	12 th March 2021	Department of Commerce and IQAC, Shri Muktanand College Gangapur, Dist. Aurangabad.
19	Workshop	Academic Research Writing and Publication	22 nd and 23 rd April 2021	Department of Business Administration, Annamalai University, Tamilnadu,India
20	International School of Technology	Global Summit on Enhancing through Women Empowerment	21 st and 22 nd June 2021	International School of Technology and sciences for women.
21	National Webinar	The Importance of Data Visualization	10 th August 2021	Guru Angad Dev Teaching Learning

				Centre, SGTB Khalsa College, University of Delhi.
22	National Level E-workshop	Use of Open Broadcaster Software(OBS) in Teaching Learning Process	2nd September,2021	Gram Vikas Shikshan Mandal,MarwadSanchalit,Late NhanabhauM.T.Patil Arts College,Marwad,Dist -Jalgaon in collaboration with Department of Economics
23	Webinar	MOOCS and E-Content Development	20th September2021	UGC- HRDC Sambalpur University.
24	Webinar	Webinar on Leadership	24 September 2021	UGC- HRDC, University of Rajasthan, Jaipur.
25	National Webinar	Yoga And Wellness	29 September 2021	UGC –Human Resource Development Center University of Rajasthan,Jaipur.
26	Awareness/Training program	Intellectual Property Awareness/Training program	February 21,2022	Intellectual Property Office, India.
27	Workshop	AQAR	17 th & 18 th March, 2022	Government Degree College, Porumamilla, Kadapa District.
28	National Seminar	Ozone For Life	16.9.2023	Dr.L.H.R Govt. Degree College, Mylavaram, N.T.R. Dist. A.P.
29	Webinar	Aadhunika SahityamloVibhinnaKonaalu Telugu	29-09-2023.	Department of Telugu, CSTS Government Kalasala, Jangareddigudem

CAPACITY BUILDING PROGRAMMES/FDP'S/ TRAININGS/ CERTIFICATE COURSES ATTENDED:

S.No	Capacity Building Programmes/FDP's/ Trainings/ Certificate Courses Attended	Topic	Date	Organized by
1	One Week Online Short-Term Course	Competitive Strategic Advantage in Management	13th may to 19th May 2020.	Department of Business Administration, Annamalai University
2	One Week National Level Online Faculty Development Programme	Research Methodology in Commerce	21.05.2020 to 27.05.2020	Rani Channamma University, Belagavi.
3	One Week International Level Faculty Development Programme	Technology Assisted Teaching and Virtual Learning through ICT Tools	25th May to 30th May,2020	Attended
4	National Level Online FDP	New Challenges in Business Management-A Strategic approach	8th to 10th June,2020.	Department of Business Administration, Andhra Loyola Institute of Engineering and Technology
5	FDP	APSSDC Online FDP on E-Commerce and Digital Marketing	12-6-2020 to 27-06 -2020	Andhra Pradesh state Skill Development Corporation
6	National Faculty Development Programme	'Teaching Pedagogy and Research Skills Post COVID 19'	22nd – 28th June 2020	JIMS Engineering Management Technical Campus
7	Three Day Online Faculty Development Programme	E-Learning Management System	29 th June to 1 st July, 2020	Yogi Vemana University, Kadapa
8	Five Day FDP	FDP On Innovative Teaching Learning Methodologies	06 to 10 July 2020	CIT – TLC
9	UGC (Paramarsh) Online FDP	ICT in Teaching & Evaluation	13th July – 18th July 2020	MSP Mandal's Shri Shivaji College, Parbhani(Maharashtra)
10	Five Day Faculty Induction Programme	Atmanirbhar Bharat Unleashing Power of Commerce in Digital Era: Global Trade, Business Warfare, Levies, Immersive Learning Pedagogy and Business Analytics	20 to 24 th July,2020	Commissionerate of Collegiate Education, AP, Vijayawada.
11	Short-Term Faculty Development Programme	Development Delivery and Evaluation of E-Content	3rd August to 7th August 2020	Department of Commerce, Savitribai Phule, Pune University.

12	One Week Online Programme	Research Methodology and Data Analytics Using SPSS and R	1 st to 6 th February,2021	Sree Vidyanikethan Institute of Management, Tirupati.
13	One Week Faculty – Student Development Programme	Education and Development Under UGC Scheme STRIDE Component – I (Research Capacity Building)	8th March to 13th March 2021	Department of Hindi Vinayakrao Patil Mahavidyalaya, Vijapur, Dist. Aurangabad (MS)
14	3-Day National Faculty Development Programme	Research Methodology for Social Sciences	17 th , 18 th & 19 th May ,2021	Government Degree College, Porumamilla
15	One Week National Level Faculty Development Programme on	Transformation in Indian Education through New Education Policy- Challenges and Opportunities	05-07-2021 to 11-07-2021	Government First Grade College for Women, Balmatta, Mangaluru.
16	Five Days Faculty Development Program	Tax Computation Planning and Filing of ITR	19 th July to 23 rd July 2021	SGT University
17	Five-Day Online Faculty Development Programme	Investing in Capital Market	26 th July 30 th July 2021	SGT University Gurugram, Delhi.
18	Two Weeks Capacity Building Programme	Data Analysis and Research Methodology in Social Sciences	03rd – 14th September,2021	Alagappa University, Karaikudi
19	National Level One Week Virtual Capacity Building Programme	Personal Finance-Enlightenment, Enrichment& Empowerment towards Financial Prosperity for All	20 th to 26 th September, 2021.	Sree Vidyanikethan Institute of Management
20	AICTE Training and Learning (ATAL) Online Elementary FDP	EDP on fostering Start-up, Innovation and Entrepreneurship/Entrepreneurship	06/12/2021 to 10/12/2021	Andhra University
21	FDP	5 Day Training Programme for Teachers on Logistics and Supply Chain Management - Content Delivery and Assessment Methods (TOT on Logistics & Supply Chain Management	03.08.2022 to 07.08.2022	Commissionerate of Collegiate Education, A.P.
22	IP Awareness/Training program	Awareness/Training program under National Intellectual Property Awareness Mission	October 17,2022	Intellectual Property Office, India
23	Five Day Residential Programme	Teachers on Content Delivery and Assessment methods pertaining to skill courses for I semester on Insurance Promotion	14-12-2022 to 18-12-2022	Commissionerate of Collegiate Education, A.P, Mangalagiri
24	Three days Training Programme	Internships and LMS held at Nodal Resource Center	02.02.2023 to 04.02.2023.	SRR & CVR Government Degree College (A), Vijayawada

25	Day's Online Faculty Development Programme	Design, Develop and Deliver Online/Blended Learning Courses organized by National Institute of Educational Planning and Administration (NIEPA)	April 03-08, 2023	NIEPA, New Delhi
26	Five-Day Short-Term Course	Banking and Financial Management	4th to 8th December 2023.	East Godavari District, Andhra Pradesh, India & A2Z Edu Learning Hub LLP, Kerala.

18. List of RC / OC/STTP/ SWAYAM Attended : 06

S.NO	Name of the Course	Attended Date		Conducted by
		From	To	
1	OC	04-06-2020	01-07-2020	PMMMNMTT, Ramanujan College, University of Delhi.
2	OC	16-02-2022	15-03-2022	Andhra University, Visakhapatnam.
3	ARPIT RC	-	16.02.2020	University of Delhi.
4	STTP	22-11-2021	26-11-2021	Andhra University, Visakhapatnam.
5	SWAYAM	-	30-09-2020	NITTTR, Chennai.
6	STPDP	07-10-2022	15-10-2022	IGNOU Under PMMMNMTT.

19. Departmental Responsibilities:

Institute	Year	Responsibilities Held	Important contribution
Govt.Degree College, Porumamilla, Kadapa District	2018-2022	In-charge, Department of Commerce, Coordinator for OTLP, ISO Coordinator, NAAC Criteria In-charge etc.,	Maintenance of All activities done by the Dept.
CSTS Govt. Kalasala, Jangareddigudem, Eluru District	2022- Till Now	In-charge, Department of Commerce, OTLP Coordinator, APFRS and Gnanabhoomi FRS Co-ordinator, Addl NAAC Coordinator, Coordinator for Website, Admissions Committee, IQAC Member etc.,	Maintenance of all activities for smooth functioning of Institution

20. LMS Content:

Created Four Quadrants of LMS Content creation in 6 Topics as a Content Generator.

Sl.No	Topic Name
1	Central banking in India : Reserve Bank of India
2	Constitution and Governance of RBI
3	Recent Developments, RBI Act
4	Interface between RBI and Banks
5	Ascertainment of Profit and Preparation of Statement of Affairs
6	Reverse logistics in e-commerce sector

Acting as a LMS Subject Expert for Nodal Resource Centre, Eluru @ Tadepalligudem.

K. V. Hanumanth Reddy 15/05/2024
Signature of the Candidate